



111082019003832



SECURITIES AND EXCHANGE COMMISSION

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Company Information

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Industry Classification
Company Type Stock Corporation

Document Information

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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended
Sep 30, 2019
2. SEC Identification Number
A200117595
3. BIR Tax Identification No.
214-815-715-000
4. Exact name of issuer as specified in its charter
EMPERADOR INC.
5. Province, country or other jurisdiction of incorporation or organization
Philippines
6. Industry Classification Code(SEC Use Only)
7. Address of principal office
7th Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez Jr.
Avenue, Bagumbayan, Quezon City
Postal Code
1110
8. Issuer's telephone number, including area code
(632)-8709-2038 to 41
9. Former name or former address, and former fiscal year, if changed since last report
N/A
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	15,883,168,376
Treasury	359,222,800

11. Are any or all of registrant's securities listed on a Stock Exchange?
 Yes No
 If yes, state the name of such stock exchange and the classes of securities listed therein:
 Philippine Stock Exchange; Common Shares
12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports)

Yes No

(b) has been subject to such filing requirements for the past ninety (90) days

Yes No

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



EMPERADOR INC.

Emperador Inc. EMP

PSE Disclosure Form 17-2 - Quarterly Report
References: SRC Rule 17 and
Sections 17.2 and 17.8 of the Revised Disclosure Rules

For the period ended	Sep 30, 2019
Currency (indicate units, if applicable)	Philippine Peso

Balance Sheet

	Period Ended	Fiscal Year Ended (Audited)
	Sep 30, 2019	Dec 31, 2018
Current Assets	58,539,572,678	56,000,020,273
Total Assets	120,065,526,235	117,818,371,682
Current Liabilities	20,241,017,777	20,217,389,290
Total Liabilities	54,801,521,758	56,454,425,342
Retained Earnings/(Deficit)	30,773,155,840	25,502,413,431
Stockholders' Equity	65,264,004,477	61,363,946,340
Stockholders' Equity - Parent	64,456,236,938	60,471,271,854
Book Value per Share	4.11	3.84

Income Statement

	Current Year (3 Months)	Previous Year (3 Months)	Current Year-To-Date	Previous Year-To-Date
Gross Revenue	12,136,838,551	10,646,588,091	33,202,387,984	29,797,304,217
Gross Expense	9,641,011,148	8,584,868,630	26,958,331,085	23,927,573,446
Non-Operating Income	240,885,128	396,928,622	625,617,157	750,013,634
Non-Operating Expense	305,466,853	197,089,842	721,124,401	582,654,933
Income/(Loss) Before Tax	2,431,245,678	2,261,558,241	6,148,549,655	6,037,089,472
Income Tax Expense	393,492,752	276,584,228	844,811,033	789,106,144
Net Income/(Loss) After Tax	2,037,752,926	1,984,974,013	5,303,738,622	5,247,983,328
Net Income Attributable to Parent Equity Holder	2,020,503,037	1,944,213,014	5,270,742,409	5,134,430,909
Earnings/(Loss) Per Share (Basic)	0.13	0.12	0.33	0.33
Earnings/(Loss) Per Share (Diluted)	0.13	0.12	0.33	0.32

	Current Year (Trailing 12 months)	Previous Year (Trailing 12 months)
Earnings/(Loss) Per Share (Basic)	0.43	0.44
Earnings/(Loss) Per Share (Diluted)	0.43	0.44

Other Relevant Information

Attached is the SEC Form 17-Q for the period ended 30 September 2019.

Filed on behalf by:

Name	Rollence Elloyd Chiusinco
Designation	Corporate Secretary

A 2 0 0 1 1 7 5 9 5

S.E.C. Registration Number

E M P E R A D O R I N C .

(Company's Full Name)

7 / F 1 8 8 0 E A S T W O O D A V E N U E ,
E A S T W O O D C I T Y C Y B E R P A R K ,
B A G U M B A Y A N , Q U E Z O N C I T Y

(Business Address: No. Street/City/ Town/ Province)

DINA D.R. INTING

Contact Person

709-2038 to 41

Company Telephone Number

1 2 3 1

Month Day
Fiscal Year

1 7 - Q

FORM TYPE

(QUARTERLY REPORT FOR SEPTEMBER 30, 2019)

0 5

Month

3rd Monday

Day

Annual Meeting

Registration of Securities

Secondary License Type, If Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. of Stockholders

Total Amount of Borrowings

Domestic

Foreign

To be accomplished by SEC Personnel concerned

File Number

LCU

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Cashier

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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended.....**September 30, 2019**
2. Commission identification number.....**A200117595**
3. BIR Tax Identification No.....**214-815-715-000**
4. Exact name of issuer as specified in its charter.....**EMPERADOR INC.**
5. **METRO MANILA, PHILIPPINES**
Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code: (SEC Use Only)
7. **7th Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez Jr. Ave.,
Bagumbayan, Quezon City** **1110**
Address of issuer's principal office Postal Code
8. Issuer's telephone number, including area code.....**632-70920-38 to -41**
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class	Number of shares of common stock outstanding As of September 30, 2019
COMMON	15,883,168,376 (net of 359,222,800 treasury shares)

11. Are any or all of the securities listed on a Stock Exchange? If yes, state the name of such Stock Exchange and the class/es of securities listed therein.

Yes No **PHILIPPINE STOCK EXCHANGE, INC. Common Shares**

12. Indicate by check mark whether the registrant:

- (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes No

- (b) has been subject to such filing requirements for the past ninety (90) days.

Yes No

PART I - FINANCIAL INFORMATION

1. Financial Statements

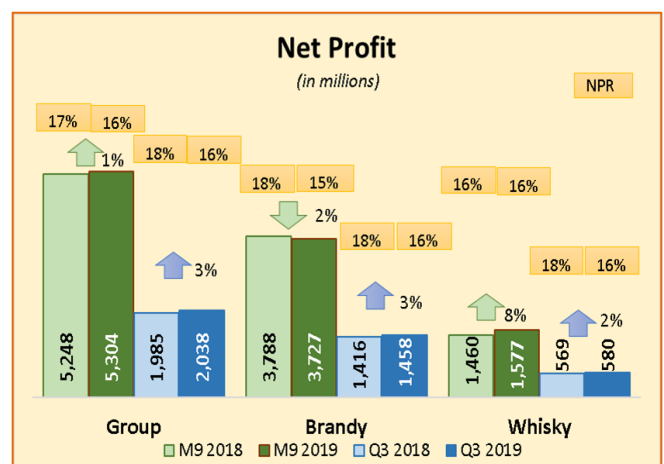
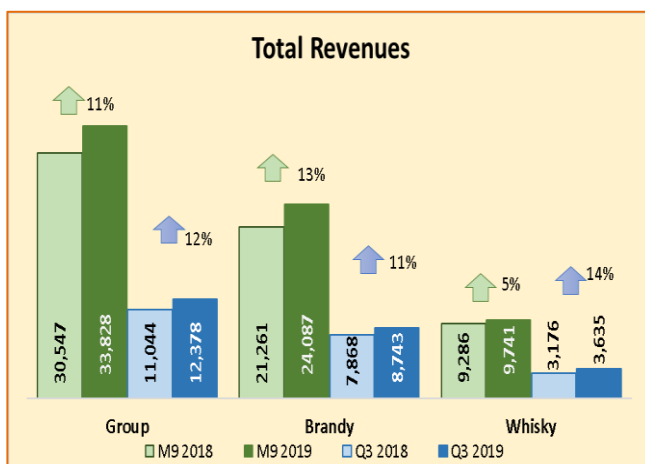
The following interim financial statements, notes and schedules are submitted as part of this report:

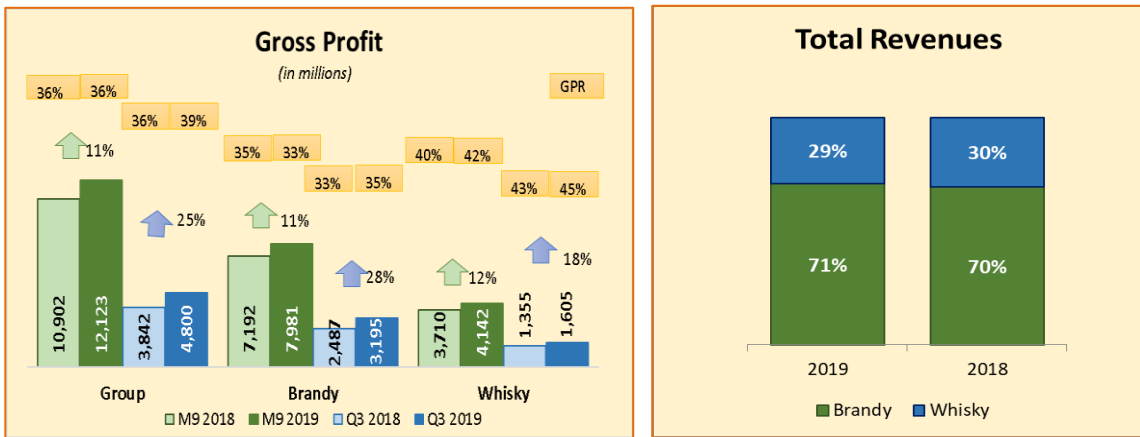
- Consolidated Statements of Financial Position
- Consolidated Statements of Comprehensive Income
- Consolidated Statements of Changes in Equity
- Consolidated Statements of Cash Flows
- Notes to Interim Consolidated Financial Statements
- Schedule of Financial Soundness Indicators
- Aging of Trade and Other Receivables

The interim consolidated financial statements (“ICFS”) have been prepared in accordance with PFRSs and Philippine Accounting Standard 34, *Interim Financial Reporting*. As such, they do not include all of the information and disclosures required for full annual consolidated financial statements, and thus should be read in conjunction with the audited consolidated financial statements of the Group as at and for the year ended December 31, 2018 (“ACFS”). The accounting policies and methods of computations used are consistent with those applied in the audited consolidated financial statements of the Group as at and for the year ended December 31, 2018, and so there were reclassifications made in 2018 profit or loss to conform to the year-end presentation. The ICFS have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expenses.

2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations – First Nine Months





The Group performed better in the third quarter, realizing P2.04 billion net profit from P12.38 billion revenues, which comparatively grew 34% and 19%, respectively, quarter-on-quarter. Gross profit margin in the third quarter improved to 39% as compared to 35% in the first half due to product mix and production efficiency. This third quarter performance boosted the Group's year-to-date results. For the first nine months, revenues climbed 11% year-on-year to P33.83 billion with gross profit rising at the same 11% pace and maintaining gross profit margin at 36%. Net profit rose to P5.30 billion, up 106 basis points year-on-year. Strategic brand and marketing promotions that supported the sales growth pinched net profit during the year. Net profit margin was maintained at nearly 20% level.

The two operating segments showed higher topline and bottomline results in the current quarter and nine-month period as compared to a year ago.

Revenues from the external customers of the Brandy business, which accounted for 71% of the group's revenues for the first nine months, grew 13% year-on-year to P24.09 billion from P21.26 billion. Emperador, Fundador and Presidente remained to be the group's top-selling Philippine, Spanish and Mexican brandy brands, respectively; followed by Spain's Terry and Tres Cepas and Mexico's Don Pedro. Harvey's Bristol Cream and Wine Domecq also showed double-digit growth. The biggest market for the offshore brands was Mexico, followed by Philippines, Spain, UK, USA and Guinea. Incidentally, Fundador Supremo 18 YO was named as the world's best brandy by a panel of 400 experts who conducted a seven-month long evaluation process at the 2019 International Wine and Spirits Competition (IWSC), where Supremo 15YO and 12YO, Exclusivo, Triple Madera and Double Madera won Silver awards. Fundador and Tres Cepas have been growing in the Philippines. The Bar (launched in the fourth quarter last year) and Club Mix (started selling in second half last year) provided the boost in local sales in the interim period. Gross profit margin for the current nine-month period swung to 33% from 35% a year ago due to product mix and promotional bundling. Net profit attributable to owners amounted to P3.7 billion for both comparable nine-month periods at net profit rate of 15% in the current year as compared to 17% a year ago.

Revenues from the external customers of the Scotch Whisky business for the first nine months grew 5% to P9.74 billion from P9.28 billion a year ago, with net profit jumping 8% to P1.58 billion from P1.46 billion a year ago due to higher gross profit margin of 42% as compared to 40% a year ago, propelled by the single malts led by The Dalmore and Jura, and blended Whyte&Mackay. Single malts Fettercairn and Tamnavulin showed the fastest growth during the period. At the 2019 IWSC, The Dalmore won Gold Outstanding for 15YO, 18YO, 40YO and 50YO while Dalmore 25YO and Jura 12YO, 18YO and 19YO won Silvers in their respective categories. Top markets for the Scotch Whisky products were Asia, Travel Retail, USA, UK and

Greater Europe. Business also expanded in France and Germany, Pacific, Canada, Latin America and Caribbean, and Africa. Most of these territories showed double-digit growths. Net profit rate was maintained at 16% for both comparable nine-month periods. This segment's results were affected by the weak GBP translation into Philippine Pesos by about 8% less.

The Group's products are being sold in more than 100 countries.

Other operating expenses went up 17% or P846 million to P5.88 billion from P5.03 billion a year ago. The Group had increased spending in advertising and promotions (as brand and marketing support) (+P335million); taxes and licenses (due to local business taxes expended which can be attributed to increased revenues) (+P110 million); professional fees and outside services (largely relating to contracted legal services in UK) (+P99 million); salaries and employee benefits and travel and transportation (due to international sales expansion) (+P130 million), and other services (contracted local services) (+P76million).

Other income shrank 17% or P124 million to P626 million from P750 million a year ago, from the lower share in net profit in BLC (-P43 million), foreign exchange gains (-P48 million) and other operating income in the current interim period. Finance and other charges grew 24% or P138 million to P721 million from P583 million a year ago, mainly from higher interest expense recorded in current period.

Tax expense increased 7% or P56 million due to higher taxable income in the current interim period.

EBITDA, which is computed as profit before interest expense, tax, depreciation and amortization, improved 6% or P427 million to P7.87 billion this year from P7.45 billion a year ago, representing 23% and 24% margins in the respective comparable periods.

Financial Condition

Total assets amounted to P120.06 billion at September 30, 2019, which is P2.25 billion higher than P117.82 billion at December 31, 2018. The Group is strongly liquid with current assets exceeding current liabilities 2.9 times by the end of the current interim period.

Trade and other receivables decreased by 7% or P1.34 billion, primarily due to collections from customers (-P3.52 billion), who at year-end had larger balances due to purchases in the lead up to the Christmas period, partly reduced by increase in advances to suppliers and related parties.

Financial assets at fair value through profit or loss of P1.21 billion at year-end were disposed of in the second quarter.

Inventories expanded 15% or P4.37 billion, from continued fillings of Scotch whisky and Spanish brandy (+P629 million), cased stocks intended for the coming OND period (+P1.36 billion), and raw materials (+P2.53 billion) for new products and the newly-operating grain distillery (recommended production in late February this year).

Prepayments and other current assets spiked 60% or P780 million mainly due to timing of prepayments and subsequent charging to profit or loss in general. These included prepaid advertising (+P234 million) and prepaid taxes (+P522 million).

Retirement benefit obligations reversed 712% or P788 million, from actuarial gains booked in the interim period by UK resulting in retirement benefit assets of P677 million at end-September from liability of P110.7 million at last year-end.

Other non-current assets went up 11% or P113 million mainly from offshore operations.

Financial liabilities at fair value through profit or loss doubled 111% or P48 million from marked-to-market valuation.

Income tax payable was reduced 15% or P181 million due to timing of payments during the year.

Current Interest-bearing loans increased P0.78 million while non-current interest bearing loans decreased P1.72 billion, for a combined decrease of 5% or P1.72 billion, from net repayment of bank loans and translation adjustment.

Provisions decreased 9% or P45 million primarily due to the partial release of onerous provision in UK.

Accumulated translation adjustments refer to the difference resulting in the translation of the foreign subsidiaries' financial statements to Philippine pesos. Peso exchange rate vis-à-vis the foreign currencies resulted in P994 million adjustment over the last year-end balance.

Revaluation reserves were up by P462 million primarily due to the actuarial gain on retirement benefit obligation.

The increase in treasury shares of P753 million or 41% represent the cost of acquisitions made during the interim period.

Non-controlling interest pertains primarily to the minority interest in DBLC, a subsidiary consolidated by end-2017. The decrease of P85 million pertains to translation adjustment offset by share in net profit of non-controlling shareholders recorded during the current period.

Five Key Performance Indicators

- Revenue growth – measures the percentage change in revenues over a designated period of time.
 - Net profit growth – measures the percentage change in net profit over a designated period of time.
 - Net profit rate– computed as percentage of net profit to revenues - measures the operating efficiency and success of maintaining satisfactory control of costs
 - Return on assets – the ratio of net profit to total assets - measures the degree of efficiency in the use of resources to generate net income
- Current ratio – computed as current assets divided by current liabilities – measures the ability of the business to meet its current obligations. To measure immediate liquidity, quick assets [cash, marketable securities, accounts receivables] is divided by current liabilities.

	M9 2019	M9 2018	Q3 2019	Q3 2018	Q2 2019	Q2 2018	Q1 2019	Q1 2018
Revenues	33,828	30,547	12,378	11,044	10,425	9,760	11,025	9,744
Net profit	5,304	5,248	2,038	1,985	1,523	1,602	1,743	1,661
Net profit to owners	5,271	5,134	2,020	1,944	1,512	1,605	1,738	1,585
Revenue growth	10.7%	10.8%	12.1%	16.6%	6.8%	7.1%	13.2%	8.5%
Net profit growth	1.1%	18.1%	2.7%	13.6%	-4.9%	33.5%	4.9%	10.9%
Net profit growth to owners	2.6%	15.5%	3.9%	11.3%	-5.8%	33.8%	9.6%	5.8%
Net profit rate	15.7%	17.2%	16.5%	18.0%	14.6%	16.4%	15.8%	17.0%
Net profit rate to owners	15.6%	16.8%	16.3%	17.6%	14.5%	16.4%	15.8%	16.3%
Return on assets	4.4%	4.4%	1.7%	1.7%	1.3%	1.4%	1.4%	1.4%

	Sep30, 2019	Sep30, 2018			Jun30, 2019	Jun30, 2018	Mar31, 2019	Dec31, 2018
Total assets	120,066	117,995			117,332	115,364	120,478	117,818
Total current assets	58,540	54,327			56,224	52,300	57,901	56,000
Total current liabilities	20,241	17,966			19,231	17,364	21,214	20,217
Current ratio	2.9x	3.0x			2.9x	3.0x	2.7x	2.8x
Quick ratio	1.2x	1.2x			1.2x	1.3x	1.2x	1.3x

Financial Soundness Indicators

Please see submitted schedule.

Other Required Disclosures

As at September 30, 2019, except for what has been noted, there were no other known items –such as trends, demands, commitments, events or uncertainties- affecting assets, liabilities, equity, sales, revenues, net profit or cash flows that were unusual because of their nature, size, or incidents, and that will result in or that are reasonably likely to result in the liquidity increasing or decreasing in any material way, or that would have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.

There were no other known material events subsequent to the end of the interim period that would have a material impact in the interim period.

There are no other known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Group’s liquidity increasing or decreasing in any material way.

The Group does not have nor anticipate having any cash flow or liquidity problems within the year.

The Group is not in default or breach of any note, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no other known events that will trigger direct or contingent financial obligation that is currently considered material to the Group, including any default or acceleration of an obligation.

There are no other material off-balance sheet transactions, arrangements, obligations, and other relationships with unconsolidated entities or other persons created during the reporting period.

There are no other known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.

There are also no known events that will cause material change in the relationship between costs and revenues.

There are no other significant elements of income or loss that did not arise from continuing operations.

There were no other material issuances, repurchases or repayments of debt and equity securities.

The business has no seasonal aspects that had a material effect on the financial condition and results of operations of the Group.

EMPERADOR INC. AND SUBSIDIARIES
(A Subsidiary of Alliance Global Group, Inc.)
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
SEPTEMBER 30, 2019 AND DECEMBER 31, 2018
(Amounts in Philippine Pesos)

<u>A S S E T S</u>	Notes	SEPTEMBER 30, 2019 (UNAUDITED)	December 31, 2018 (AUDITED)
CURRENT ASSETS			
Cash and cash equivalents	5	P 6,170,999,359	P 6,228,229,892
Trade and other receivables - net	6	17,533,079,298	18,875,783,362
Financial assets at fair value through profit or loss		-	1,208,707,500
Inventories - net	7	32,763,727,866	28,395,973,338
Prepayments and other current assets	10.1	2,071,766,155	1,291,326,181
Total Current Assets		58,539,572,678	56,000,020,273
NON-CURRENT ASSETS			
Investment in a joint venture	11	3,315,436,460	3,277,607,392
Property, plant and equipment - net	8	27,034,521,055	27,247,873,634
Intangible assets - net	9	29,322,953,501	30,229,975,679
Retirement benefit asset		677,235,116	-
Other non-current assets - net	10.2	1,175,807,425	1,062,894,704
Total Non-current Assets		61,525,953,557	61,818,351,409
TOTAL ASSETS		P 120,065,526,235	P 117,818,371,682
<u>LIABILITIES AND EQUITY</u>			
CURRENT LIABILITIES			
Interest-bearing loans	12	P 5,700,860,139	P 5,700,075,335
Trade and other payables	14	13,390,242,165	13,235,235,723
Financial liabilities at fair value through profit or loss		91,937,430	43,492,447
Income tax payable		1,057,978,043	1,238,585,785
Total Current Liabilities		20,241,017,777	20,217,389,290
NON-CURRENT LIABILITIES			
Interest-bearing loans	12	26,598,697,631	28,314,724,893
Equity-linked debt securities	13	5,375,583,449	5,258,801,592
Provisions		479,916,320	524,974,547
Deferred tax liabilities - net		2,106,306,581	2,027,842,787
Retirement benefit obligation		-	110,692,233
Total Non-current Liabilities		34,560,503,981	36,237,036,052
Total Liabilities	26	54,801,521,758	56,454,425,342
EQUITY			
Equity attributable to owners of the parent company		64,456,236,938	60,471,271,854
Non-controlling interest	20.2	807,767,539	892,674,486
Total Equity	26	65,264,004,477	61,363,946,340
TOTAL LIABILITIES AND EQUITY		P 120,065,526,235	P 117,818,371,682

See Notes to Consolidated Financial Statements.

EMPERADOR INC. AND SUBSIDIARIES
(A Subsidiary of Alliance Global Group, Inc.)
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
FOR THE PERIODS ENDED SEPTEMBER 30, 2019 AND 2018
(Amounts in Philippine Pesos)

	Notes	Nine Months		Quarter	
		2019	2018	2019	2018
REVENUES	15	P 33,828,005,141	P 30,547,317,851	P 12,377,723,679	P 11,043,516,713
COSTS AND EXPENSES					
Costs of goods sold	16	21,079,346,082	18,895,024,203	7,336,819,509	6,804,062,120
Selling and distribution expenses	17	4,160,363,900	3,596,246,069	1,609,851,590	1,221,808,133
General and administrative expenses	17	1,718,621,103	1,436,303,174	694,340,049	558,998,377
Other charges	12,13,14	721,124,401	582,654,933	305,466,853	197,089,842
		27,679,455,486	24,510,228,379	9,946,478,001	8,781,958,472
PROFIT BEFORE TAX		6,148,549,655	6,037,089,472	2,431,245,678	2,261,558,241
TAX EXPENSE	18	844,811,033	789,106,144	393,492,752	276,584,228
NET PROFIT		5,303,738,622	5,247,983,328	2,037,752,926	1,984,974,013
OTHER COMPREHENSIVE INCOME (LOSS)					
Item that will be reclassified subsequently to profit or loss					
Translation gain (loss)		(<u>1,112,376,318</u>)	2,470,054,462	<u>85,341,636</u>	535,682,285
Items that will not be reclassified subsequently to profit or loss					
Net actuarial gain (loss) on retirement benefit obligation		556,530,000	858,035,000	192,335,000	204,125,000
Tax income (expense) on remeasurement of retirement benefit obligation		(<u>94,610,100</u>)	(<u>145,865,950</u>)	(<u>32,696,950</u>)	(<u>34,701,250</u>)
		<u>461,919,900</u>	712,169,050	<u>159,638,050</u>	169,423,750
		(<u>650,456,418</u>)	3,182,223,512	<u>244,979,686</u>	705,106,035
TOTAL COMPREHENSIVE INCOME		P 4,653,282,204	P 8,430,206,840	P 2,282,732,612	P 2,690,080,048
Net profit attributable to:					
Owners of the parent company		P 5,270,742,409	P 5,134,430,909	P 2,020,503,037	P 1,944,213,014
Non-controlling interest		<u>32,996,213</u>	113,552,419	<u>17,249,889</u>	40,760,999
		P 5,303,738,622	P 5,247,983,328	P 2,037,752,926	P 1,984,974,013
Total comprehensive income (loss) attributable to:					
Owners of the parent company		P 4,738,189,151	P 8,145,850,023	P 2,237,598,884	P 2,752,188,082
Non-controlling interest		(<u>84,906,947</u>)	284,356,817	<u>45,133,728</u>	(<u>62,108,034</u>)
		P 4,653,282,204	P 8,430,206,840	P 2,282,732,612	P 2,690,080,048
Earnings Per Share for the Net Profit Attributable to Owners of the Parent Company - Basic and Diluted	21	P 0.33	P 0.32		

See Notes to Consolidated Financial Statements.

EMPERADOR INC. AND SUBSIDIARIES
(A Subsidiary of Alliance Global Group, Inc.)
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE PERIODS ENDED SEPTEMBER 30, 2019 AND 2018
(Amounts in Philippine Pesos)

Notes	Attributable to Owners of the Parent Company													Non-controlling Interest	Total Equity
	Capital Stock	Additional Paid-in Capital	Treasury Shares	Conversion Options Outstanding	Share Options Outstanding	Accumulated Translation Adjustments	Revaluation Reserves	Consolidation Reserves	Legal Reserves	Retained Earnings			Total		
										Appropriated	Unappropriated	Total			
Balance at January 1, 2019	P 16,242,391,176	P 23,058,724,847	(P 1,849,768,100)	P 136,151,386	P 84,925,255	(P 2,556,254,530)	(P 163,103,810)	-	P 15,792,199	P 600,000,000	P 24,902,413,431	P 25,502,413,431	P 60,471,271,854	P 892,674,486	P 61,363,946,340
Transaction between owners	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Addition from acquired subsidiary	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition of treasury shares during the year	-	-	(753,224,067)	-	-	-	-	-	-	-	-	-	(753,224,067)	-	(753,224,067)
Total comprehensive income for the period	-	-	-	-	-	(994,473,158)	461,919,900	-	-	-	5,270,742,409	5,270,742,409	4,738,189,151	(84,906,947)	4,653,282,204
Balance at September 30, 2019	<u>P 16,242,391,176</u>	<u>P 23,058,724,847</u>	<u>(P 2,602,992,167)</u>	<u>P 136,151,386</u>	<u>P 84,925,255</u>	<u>(P 3,550,727,688)</u>	<u>P 298,816,090</u>	<u>-</u>	<u>P 15,792,199</u>	<u>P 600,000,000</u>	<u>P 30,173,155,840</u>	<u>P 30,773,155,840</u>	<u>P 64,456,236,938</u>	<u>P 807,767,539</u>	<u>P 65,264,004,477</u>
Balance at January 1, 2018	P 16,242,391,176	P 23,058,724,847	(P 321,134,930)	P 136,151,386	P 57,967,086	(P 2,707,835,823)	(P 6,169,201)	-	P 9,689,175	P 600,000,000	P 20,649,112,979	P 21,249,112,979	P 57,718,896,695	P 634,656,950	P 58,353,553,645
Issuances during the year	-	-	-	-	-	-	-	(61,323,360)	44,447,025	-	-	-	(16,876,335)	-	(16,876,335)
Acquisition of treasury shares during the year	-	-	(1,131,422,794)	P	-	-	-	-	-	-	-	-	(1,131,422,794)	-	(1,131,422,794)
Total comprehensive income for the period	-	-	-	-	-	2,299,250,064	712,169,050	-	-	-	5,134,430,909	5,134,430,909	8,145,850,023	284,356,817	8,430,206,840
Redemption of preferred shares	-	-	-	-	-	-	-	-	-	-	-	-	(2,875,000)	(2,875,000)	(2,875,000)
Addition from acquired subsidiary	-	-	-	-	-	-	-	-	-	-	(148,405)	(148,405)	(148,405)	21,758,031	21,609,626
Cash dividends declared during the year	-	-	-	-	-	-	-	-	-	-	(2,399,048,170)	(2,399,048,170)	(2,399,048,170)	-	(2,399,048,170)
Balance at September 30, 2018	<u>P 16,242,391,176</u>	<u>P 23,058,724,847</u>	<u>(P 1,452,557,724)</u>	<u>P 136,151,386</u>	<u>P 57,967,086</u>	<u>(P 408,585,759)</u>	<u>P 705,999,849</u>	<u>(P 61,323,360)</u>	<u>P 54,136,200</u>	<u>P 600,000,000</u>	<u>P 23,384,347,313</u>	<u>P 23,984,347,313</u>	<u>P 62,317,251,014</u>	<u>P 937,896,798</u>	<u>P 63,255,147,812</u>

EMPERADOR INC. AND SUBSIDIARIES
(A Subsidiary of Alliance Global Group, Inc.)
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE PERIODS ENDED SEPTEMBER 30, 2019 AND 2018
(Amounts in Philippine Pesos)

	Notes	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before tax		P 6,148,549,655	P 6,037,089,472
Adjustments for:			
Depreciation and amortization	8, 16,17	1,007,142,309	837,821,224
Interest expense	13	715,911,157	569,360,651
Interest income		(221,202,921)	(227,530,609)
Share in net profit of joint venture	11	(141,101,245)	(184,535,715)
Impairment losses		5,213,244	23,171,666
Amortization of trademarks	9	1,211,543	1,836,544
Operating profit before working capital changes		7,515,723,742	7,057,213,233
Decrease in trade and other receivables		1,200,158,614	1,490,200,745
Decrease (increase) in financial instruments at fair value through profit or loss		1,257,152,483	(1,104,941,439)
Increase in inventories		(4,476,328,776)	(5,588,002,876)
Increase in prepayments and other current assets		(857,206,255)	(848,016,883)
Increase in other non-current assets		(125,664,159)	(7,131,183)
Increase (decrease) in trade and other payables		(80,425,520)	227,432,578
Decrease in retirement benefit obligation		(226,717,349)	(270,113,194)
Cash generated from operations		4,206,692,780	956,640,981
Cash paid for income taxes		(764,631,206)	(393,730,238)
Net Cash From Operating Activities		3,442,061,574	562,910,743
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of property, plant and equipment	8	(1,726,453,828)	(1,662,293,555)
Interest received		131,057,877	181,762,664
Proceeds from sale of property, plant and equipment	8	138,887,304	104,103,150
Dividends received from a joint venture	11	-	97,028,348
Net Cash Used in Investing Activities		(1,456,508,647)	(1,279,399,393)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from interest-bearing loans	12	1,151,150,000	2,051,516,955
Dividends paid		-	(2,399,048,170)
Repayments of interest-bearing loans	12	(1,917,226,373)	(1,641,726,213)
Acquisition of treasury shares	20,1	(753,224,067)	(1,131,422,794)
Interest paid		(523,483,020)	(504,651,930)
Redemption of preferred shares		-	(2,875,000)
Net Cash Used In Financing Activities		(2,042,783,460)	(3,628,207,152)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(57,230,533)	(4,344,695,802)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	5	6,228,229,892	10,162,413,848
CASH AND CASH EQUIVALENTS AT END OF YEAR	5	P 6,170,999,359	P 5,817,718,046

See Notes to Consolidated Financial Statements.

EMPERADOR INC. AND SUBSIDIARIES
SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS
SEPTEMBER 30, 2019 AND 2018

	9/30/2019	12/31/2018
Current ratio	2.89 : 1	2.77 : 1
Quick ratio	1.17 : 1	1.30 : 1
Liabilities-to-equity ratio	0.84 : 1	0.92 : 1
Asset -to-equity ratio	1.84 : 1	1.92 : 1
		9/30/2018
Net profit margin	15.68%	17.18%
Return on assets	4.42%	4.45%
Return on equity/investment	8.13%	8.30%
Interest rate coverage ratio	9.59	11.60

LIQUIDITY RATIOS measure the business' ability to pay short-term debt.

Current ratio - computed as current assets divided by current liabilities

Quick ratio - computed a cash, marketable securities, accounts receivable divided by current liabilities.

SOLVENCY RATIOS measure the business' ability to pay all debts, particularly long-term debt.

Liabilities-to-equity ratio - computed as total liabilities divided by stockholders'equity.

ASSET-TO-EQUITY RATIOS measure financial leverage and long-term solvency. It shows how much of the assets are owned by the company. It is computed as total assets divided by stockholders'equity.

INTEREST RATE COVERAGE RATIOS measure the business' ability to meet its interest payments.

It is computed as profit before income tax and interest expense ("EBIT") divided by interest.

PROFITABILITY RATIOS measure the business' ability to generate earnings.

Net margin - computed as net profit divided by revenues

Return on assets - net profit divided by total assets

Return on equity investment - net profit divided by total stockholders' equity

EMPERADOR INC. AND SUBSIDIARIES
AGING SCHEDULE OF TRADE AND OTHER RECEIVABLES
SEPTEMBER 30, 2019
(Amounts in Thousand Philippine Pesos)

Trade Receivables	
Current	8,111,448
1 to 30 days	1,391,487
31 to 60 days	404,390
Over 60 days	<u>1,016,141</u>
Total	10,923,466
Other receivables	<u>6,609,613</u>
Balance at September 30, 2019	<u><u>17,533,079</u></u>

EMPERADOR INC. AND SUBSIDIARIES
(A Subsidiary of Alliance Global Group, Inc.)
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2019
(With Comparative Figures for December 31, 2018 and September 30, 2018)
(Amounts in Philippine Pesos)

1. CORPORATE INFORMATION

Emperador Inc. (“EMP” or “the Parent Company” or “the Company”) is a holding company which operates an integrated business of manufacturing, bottling and distributing distilled spirits and other alcoholic beverages from the Philippines, United Kingdom, Spain and Mexico, through its wholly-owned subsidiaries. At present, the Group has a wide range of products in its portfolio - from value to super premium – and an international reach to at least 102 countries.

EMP has established its identity in the Philippine alcoholic beverages business as a producer of high quality liquor and innovative products - predominated by own brand ‘Emperador Brandy’ which makes **Emperador Distillers, Inc.** (“EDI”), the Philippines’ largest liquor company and the world’s largest brandy producer. This strong presence is further fortified by offshore acquisitions.

EMP has further enriched its heritage by acquiring century-old businesses in Jerez, Spain, known as the world capital of sherry wine and home of the Brandy de Jerez, and in Scotland, United Kingdom, home of the Scotch whisky.

Grupo Emperador Spain (“GES”) has taken over age-old traditions to contemporary markets worldwide with its century-old businesses. Founded in 1730, Bodegas Fundador is the oldest brandy and sherry company in Spain whose ‘Fundador Brandy’ is the first ever Brandy de Jerez and ‘Harveys’ is the no. 1 selling sherry in the world and leader in UK where it holds the distinction of being the only sherry wine that can be served to the Queen in Buckingham Palace. It also produces ‘Terry Centenario’, Spain’s top-selling brandy, and ‘Tres Cepas’, Equatorial Guinea’s best-selling brandy. Founded in 1780, Bodegas Garvey is one of the ancient brandy and sherry companies in Spain which offers highly reputed wines, brandies and spirits such as ‘Fino San Patricio’, ‘Esplendido’, ‘Calisay’ or ‘Ponche Garvey’. In a business collaboration in 2017, GES acquired the rights to the Domecq brand names and installations including Casa Pedro Domecq wine bodega in Baja California, Mexico. Its three Mexican brandies, ‘Presidente’, the first Mexican brandy; ‘Don Pedro’, which has been more than 50 years in the market; and ‘Azteca de Oro’ account for about half of the Mexican brandy market.

Whyte and Mackay Group Limited (“WMG” or “Whyte and Mackay”) of United Kingdom, the smallest consolidating group under Emperador Holdings (GB) Limited, offers a rich heritage of a Scottish spirits company that traces its history way back in 1844. Whyte and Mackay is the fifth largest Scotch whisky manufacturer in the world, with products, which include the British luxury brand ‘The Dalmore Single Highland Malt’, ‘Jura Premium Single Malt’, and ‘Whyte & Mackay Blended Scotch Whisky’, being distributed in over 102 countries. It also distributes ‘Harveys Sherry’ and ‘Fundador Brandy de Jerez’ in UK.

EMP and its subsidiaries (collectively referred to as “the Group”) belong under the umbrella of **Alliance Global Group, Inc.** (“AGI”), the ultimate parent company, which is a domestic holding company with diversified investments in real estate, food and beverage manufacturing, quick service restaurants and tourism-oriented businesses.

The common shares of the Parent Company and AGI were first listed in the Philippine Stock Exchange (PSE) on December 19, 2011 and April 19, 1999, respectively. Both companies hold office at the 7th Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez, Jr. Avenue, Bagumbayan, Quezon City in the Philippines.

The consolidated financial statements of the Group as of and for the period ended September 30, 2019 (including the comparative consolidated financial statements as of December 31, 2018 and for the interim period ended September 30, 2018) were authorized for issue by the Parent Company's Board of Directors through the Audit Committee on October 31, 2019.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 *Basis of Preparation of Consolidated Financial Statements*

(a) *Statement of Compliance with Philippine Financial Reporting Standards*

These interim consolidated financial statements have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. They do not include all of the information required in annual financial statements in accordance with PFRS, and should be read in conjunction with the Group's audited consolidated financial statements as of and for the year ended December 31, 2018.

The significant accounting policies and methods of computations used in the preparation of these interim consolidated financial statements are consistent with those applied in the most recent annual consolidated financial statements as of and for the year ended December 31, 2018, except for the application of adopted standards that became effective on January 1, 2019, as discussed in Note 2.2.

The Group reclassified certain expenses to Selling and Distribution Expenses from Cost of Goods Sold and General and Administrative Expenses in the interim 2018 consolidated statements of comprehensive income to conform to the current presentation, which did not result in any adjustment to the Group's total comprehensive income or earnings per share, as follows:

	For the Nine Months Ended		
	As Previously Reported	Reclassification	As Restated
Cost of goods sold	P 19,178,495,395	(P 283,471,192)	P 18,895,024,203
Selling and distribution expenses	2,866,458,582	729,787,487	3,596,246,069
General and administrative expenses	1,882,619,469	446,316,295	1,436,303,174

The interim consolidated financial statements are presented in Philippine pesos, the Group's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

2.2 *Adoption of Amended PFRS and Interpretation*

Effective 2019 that are relevant to the Group

There are new PFRS, amendments and annual improvements to existing standards effective for annual periods subsequent to 2018 which are adopted by the FRSC. Management adopts the relevant pronouncements in accordance with their transitional provisions; and, none of these are expected to have significant impact on the Group's consolidated financial statements:

- (i) PAS 19 (Amendments), *Employee Benefits – Plan Amendment, Curtailment or Settlement* (effective January 1, 2019)
- (ii) PAS 28 (Amendments), *Investment in Associates – Long-term Interest in Associates and Joint Venture* (effective from January 1, 2019)
- (iii) PFRS 9 (Amendments), *Financial Instruments – Prepayment Features with Negative Compensation* (effective from January 1, 2019)
- (iv) PFRS 16, *Leases* (effective from January 1, 2019). Management has initially assessed that this new standard has no material financial impact on the Group's consolidated financial statements.

- (v) IFRIC 23, *Uncertainty over Income Tax Treatments* (effective from January 1, 2019)
- (vi) Annual Improvements to PFRS 2015-2017 Cycle (effective from January 1, 2019). Among the improvements, (a) PAS 12 (Amendments), *Income Taxes – Tax Consequences of Dividends*, (b) PAS 23 (Amendments), *Borrowing Costs – Eligibility for Capitalization* and PFRS 3 (Amendments), *Business Combinations*, and (c) PFRS 11 (Amendments), *Joint Arrangements – Remeasurement of Previously Held Interests in a Joint Operation* are relevant to the Group but had no material impact on the Group's financial statements as these amendments merely clarify existing requirements.

2.3 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's strategic executive committee; its chief operating decision-maker. The strategic executive committee is responsible for allocating resources and assessing performance of the operating segments. Each of these operating segments is managed separately as each of these product lines requires different processes and other resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8 are the same as those used in its financial statements.

There have been no changes from prior period in the measurement methods used to determine reported segment profit or loss.

3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made judgments, apart from those involving estimation, which are consistent with those applied in the last year-end.

3.2 Key Sources of Estimation Uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, are consistent with those of the preceding year-end

4. SEGMENT INFORMATION

The Group is organized into two business segments, the Brandy and Scotch Whisky, which represent the two major distilled spirits categories where the Group operates. Scotch Whisky pertains to the UK operations and the rest fall under Brandy. This is also the basis of the Group's executive committee for its strategic decision-making activities.

Segment assets and liabilities represent the assets and liabilities reported in the consolidated statements of financial position of the companies included in each segment.

Intersegment transactions, such as intercompany sales and purchases, and receivables and payables, are eliminated in consolidation.

Segment information for the periods ended September 30, 2019 and 2018 and as of December 31, 2018 (in millions) are as follows:

	BRANDY		SCOTCH WHISKY		TOTAL	
	September 30,		September 30,		September 30,	
	2019	2018	2019	2018	2019	2018
REVENUES						
External Customers	24,087	21,261	9,741	9,286	33,828	30,547
Intersegment sales*	691	189	117	106	-	-
	<u>24,778</u>	<u>21,450</u>	<u>9,858</u>	<u>9,392</u>	<u>33,828</u>	<u>30,547</u>
COSTS AND EXPENSES						
Cost of goods sold	16,179	13,475	4,900	5,420	21,079	18,895
Intersegment COGS*	117	106	691	189	-	-
	<u>16,296</u>	<u>13,581</u>	<u>5,591</u>	<u>5,609</u>	<u>21,079</u>	<u>18,895</u>
Selling and distribution expenses	2,475	2,029	1,685	1,566	4,160	3,595
General and administrative expenses	1,060	772	659	665	1,719	1,437
Other charges	542	480	179	103	721	583
	<u>20,373</u>	<u>16,862</u>	<u>8,114</u>	<u>7,943</u>	<u>27,679</u>	<u>24,510</u>
SEGMENT PROFIT BEFORE TAX	4,405	4,588	1,744	1,449	6,149	6,037
TAX EXPENSE (INCOME)	678	800	167	(11)	845	789
SEGMENT NET PROFIT	<u>3,727</u>	<u>3,788</u>	<u>1,577</u>	<u>1,460</u>	<u>5,304</u>	<u>5,248</u>
Depreciation and Amortization	800	675	208	163	1,008	838
Interest expense	537	467	179	103	716	570
Share in NP of JV	141	185	-	-	141	185
	<u>Sept 2019</u>	<u>Dec 2018</u>	<u>Sept 2019</u>	<u>Dec 2018</u>	<u>Sept 2019</u>	<u>Dec 2018</u>
TOTAL ASSETS	73,340	71,415	46,726	46,403	120,066	117,818
TOTAL LIABILITIES	43,158	44,549	11,644	11,905	54,802	56,454

*Intersegment sales and cost of goods sold are eliminated in consolidation. Numbers may not add up due to rounding.

Sales to any of the Group's major customers did not exceed 10% of the Group's revenues in all of the years presented.

5. CASH AND CASH EQUIVALENTS

This account includes the following components:

	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Cash on hand and in banks	P 2,745,222,889	P 4,133,707,424
Short-term placements	3,425,776,470	2,094,522,468
	<u>P 6,170,999,359</u>	<u>P 6,228,229,892</u>

Cash in banks generally earn interest at rates based on daily bank deposit rates. Short-term placements have an average maturity of 30 to 53 days and earn effective annual interest rates ranging from 5.8% to 6.6% in the first nine months of 2019. Interest earned amounted to P221.2 million and P227.5 million in 2019 and 2018 respectively, and is presented as part of Other revenues under the Revenues account in the consolidated statements of comprehensive income (see Note 15).

6. TRADE AND OTHER RECEIVABLES

Details of this account are as follows:

	<u>Notes</u>	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Trade receivables	19.3	11,007,594,133	14,524,773,347
Advances to suppliers		4,175,161,796	3,204,397,152
Advances to related parties	19.5	2,317,555,880	1,142,912,243
Advances to officers and employees	19.4	27,316,078	40,762,383
Accrued interest receivable		32,361	17,665,846
Other receivables		89,545,226	78,280,618
		<u>17,617,205,474</u>	<u>19,008,791,589</u>
Allowance for impairment		(84,126,176)	(133,008,227)
	P	<u><u>17,533,079,298</u></u>	<u><u>18,875,783,362</u></u>

Advances to suppliers pertain to down payments made primarily for the purchase of goods from suppliers.

All of the Group's trade and other receivables have been assessed for indications of impairment using the ECL model and adequate amounts of allowance for impairment have been recognized in 2019 and 2018 for those receivables found to be impaired (see Note 23.2). A reconciliation of the allowance for impairment is shown below.

	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Balance at beginning of year	133,008,227	117,537,277
Impairment losses	5,213,244	22,029,978
Recoveries	(54,095,295)	(6,559,028)
	<u><u>84,126,176</u></u>	<u><u>133,008,227</u></u>

Impairment losses on trade and other receivables are included under Finance and Other Charges in the interim consolidated statements of comprehensive income.

The carrying amounts of these financial assets are a reasonable approximation of their fair values due to their short-term duration.

7. INVENTORIES

Inventories as of September 30, 2019 and December 31, 2018, except for certain finished goods and raw materials, are all stated at cost, which is lower than their net realizable values. The details of inventories are as shown below.

	<u>Notes</u>	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Work-in-process		19,940,030,749	19,310,965,391
Raw materials	19.1	5,789,463,641	3,260,045,413
Finished goods	19.1	6,287,309,123	4,928,444,192
Packaging materials		678,815,266	672,306,578
Machinery spare parts, consumables, factory supplies		251,979,917	429,891,513
		<u>32,947,598,696</u>	<u>28,601,653,087</u>
Allowance for inventory write-down		(183,870,830)	(205,679,749)
	P	<u><u>32,763,727,866</u></u>	<u><u>28,395,973,338</u></u>

WML has a substantial inventory of aged stocks which mature over periods of up to 60 years. The maturing whisky stock inventory amounting to P15.9 billion and P15.4 billion as of September 30, 2019 and December 31, 2018, respectively, is presented as part of work-in-process inventories, and is stored in various locations across Scotland.

An analysis of the cost of inventories included in costs of goods sold for the periods ended September 30, 2019 and 2018 is presented in Note 16.

8. PROPERTY, PLANT AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property, plant and equipment as of September 30, 2019 and December 31, 2018 are shown below.

	September 30, 2019	December 31, 2018
	(Unaudited)	(Audited)
Cost	P 38,069,102,503	P 37,255,519,022
Accumulated depreciation and amortization	(11,034,581,448)	(10,007,645,388)
Net	P 27,034,521,055	P 27,247,873,634

A reconciliation of the carrying amounts of property, plant and equipment is shown below.

	September 30, 2019	December 31, 2018
	(Unaudited)	(Audited)
Balance at beginning of period, net of accumulated depreciation and amortization	27,247,873,634	26,340,856,254
Additions during the period	1,083,360,081	2,342,743,988
Reductions/Disposals during the period	(20,752,389)	(57,273,660)
Depreciation/amortization charges for the period	(1,275,960,271)	(1,378,452,948)
Balance at the end of the period, net of accumulated depreciation and amortization	P 27,034,521,055	P 27,247,873,634

A second distillery plant in Balayan, Batangas began operations on July 1, 2018. In 2016 and 2018, the Group obtained term loans from a local commercial bank to finance the construction of the said distillery plant, including purchase of related equipment. The borrowing costs from the loans were being capitalized up to the plant completion. Construction works are also in progress offshore.

The amount of depreciation and amortization is allocated as follows:

		For the Nine Months Ended	
	Notes	September 30, 2019	September 30, 2018
		(Unaudited)	(Unaudited)
Cost of goods sold	16	P 810,109,134	P 648,934,462
Selling and distribution expenses	17	44,281,919	38,231,950
Administrative expenses	17	152,751,256	150,654,812
		1,007,142,309	837,821,224
Capitalized to inventory		268,817,962	148,986,827
		P 1,275,960,271	P 986,808,051

The capitalized amounts form part of the work-in-process inventory and represent depreciation expense on barrels and warehouse buildings wherein the maturing bulk stocks of Scotch whisky are held, which can reach periods of up to 60 years.

9. INTANGIBLE ASSETS

This account is composed of the following:

	<u>September 30, 2019</u> (Unaudited)	<u>December 31, 2018</u> (Audited)
Indefinite useful lives:		
Trademarks	P 20,091,268,455	P 20,734,188,972
Goodwill	<u>9,225,896,560</u>	<u>9,488,786,678</u>
	29,317,165,015	30,222,975,650
Definite useful lives:		
Trademarks- net	<u>5,788,486</u>	<u>7,000,029</u>
	P 29,322,953,501	P 30,229,975,679

Certain trademarks were determined to have a finite useful life. The net carrying amounts of these trademarks are as follows:

	Note	<u>September 30, 2019</u> (Unaudited)	<u>December 31, 2018</u> (Audited)
Balance at beginning		P 7,000,029	P 9,240,420
Amortization	17	<u>(1,211,543)</u>	<u>(2,240,391)</u>
Balance at end of the period		P 5,788,486	P 7,000,029

Management believes that both the goodwill and trademarks are not impaired as of September 30, 2019 and December 31, 2018 as the Group's products that carry such brands and trademarks are performing very well in the market; hence, no impairment is necessary to be recognized in the periods presented.

10. OTHER ASSETS

10.1 Prepayments and Other Current Assets

This account is composed of the following:

	<u>September 30, 2019</u> (Unaudited)	<u>December 31, 2018</u> (Audited)
Prepaid expenses	P 874,532,115	P 617,570,089
Prepaid taxes	1,067,292,050	545,721,769
Deferred input VAT	52,117,006	54,884,518
Other current assets	<u>77,824,984</u>	<u>73,149,806</u>
	P 2,071,766,155	P 1,291,326,181

Prepaid expenses include prepayments of advertising, rentals, insurance and general prepayments.

Prepaid taxes pertain to payments made by the Group for the withholding taxes and other government-related obligations. It also includes purchase of labels and advance payment of excise tax for both the local production and importation of alcoholic beverage products.

10.2 Other Non-current Assets

This account is composed of the following:

	Notes	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Property mortgage receivable	P	628,209,920	P 650,178,519
Advance to Suppliers	19.7	305,517,969	277,416,071
Deferred input VAT		30,532,462	54,352,935
Refundable security deposits	19.2	48,885,697	54,143,623
Others		162,661,377	26,803,556
	P	<u>1,175,807,425</u>	P <u>1,062,894,704</u>

In 2016, the Group purchased from one of its property lessors an outstanding mortgage debt on one of the Group's leased properties. The purchased mortgage asset entitles the Group to full security over the leased property and to monthly interest payments from the property lessor. However, the Group remains as lessee over the property; hence, it is still required to make monthly lease payments to the property lessor until 2036.

Management assessed that the impact of discounting the value of the refundable security deposits is not significant, hence, was no longer recognized in the Group's consolidated financial statements.

11. INVESTMENT IN A JOINT VENTURE

The carrying amount of the investment in Bodegas Las Copas, a joint venture with Gonzales Byass SA, accounted for under the equity method in these consolidated financial statements, are as follows:

		September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Acquisition cost	P	3,703,721,965	P 3,703,721,965
Withdrawal		(858,354,900)	(858,354,900)
Accumulated equity in net profit		432,240,327	388,577,700
Share in net profit for the period	15	141,101,245	198,909,795
Reduction		(103,272,177)	(155,247,168)
	P	<u>3,315,436,460</u>	P <u>3,277,607,392</u>

The share in net profit is recorded as part of Other revenues – net in the Revenues section in the interim consolidated statement of comprehensive income (see Note 15). Reductions pertain to dividend income received from the joint venture and the foreign currency translation adjustment on the investment.

12. INTEREST-BEARING LOANS

The composition of the Group's outstanding bank loans is shown below.

	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Current:		
Foreign	P 4,694,193,472	P 4,778,408,668
Local	<u>1,006,666,667</u>	<u>921,666,667</u>
	<u>5,700,860,139</u>	<u>5,700,075,335</u>

Non-current:

Foreign	25,925,364,298	26,886,391,560
Local	<u>673,333,333</u>	<u>1,428,333,333</u>
	<u>26,598,697,631</u>	<u>28,314,724,893</u>
	<u>P 32,299,557,770</u>	<u>P 34,014,800,228</u>

13. EQUITY-LINKED DEBT SECURITIES

The equity-linked debt securities instrument (ELS) amounting to P5.3 billion were issued to Arran Investment Private Limited (Arran or Investor) in 2014, as part of its investment in EMP. The ELS may be converted into common shares (conversion shares) of EMP. On June 15, 2017, the parties agreed to amend the ELS instrument such that conversion shares be 728,275,862 new shares; fixed interest that has accrued up to 2017 in the amount of P832,260,000 was applied as consideration for the Investor's acquisition of 122,391,176 new common shares (accrued interest shares); and fixed interest rate is now 0%.

Interest expense for the interim period ended September 30, 2019 and 2018 amounted to P116.8 million and P101.4 million, respectively, and is presented as part of Finance and Other Charges in the interim consolidated statements of comprehensive income. The interest expense is the accretion of the discount on the revalued financial liability component.

There were no related collaterals on the ELS.

14. TRADE AND OTHER PAYABLES

The breakdown of this account is as follows:

	<u>Notes</u>	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Trade payables	19.1, 19.2	P 8,348,008,300	P 8,479,981,846
Accrued expenses		4,560,998,415	4,151,532,389
Advances from related parties	19.5	3,070,715	3,070,715
Output VAT payable		191,277,216	257,093,560
Others		<u>286,887,519</u>	<u>343,557,213</u>
		P <u>13,390,242,165</u>	P <u>13,235,235,723</u>

15. REVENUES

The details of revenues are shown below.

	<u>Notes</u>	For the Nine Months Ended	
		September 30, 2019 (Unaudited)	September 30, 2018 (Unaudited)
Sales	19.3	P 33,202,387,984	P 29,797,304,217
Others:			
Share in net profit of JV	11	141,101,245	184,535,715
Other income – net	5,6	<u>484,515,912</u>	<u>565,477,919</u>
		<u>625,617,157</u>	<u>750,013,634</u>
		P <u>33,828,005,141</u>	P <u>30,547,317,851</u>

16. COSTS OF GOODS SOLD

The details of costs of goods sold for the nine months ended September 30, 2019 and 2018 are shown below:

	Notes	For the Nine Months Ended	
		September 30, 2019 (Unaudited)	September 30, 2018 (Unaudited)
Finished goods, beginning	7	P 4,928,444,192	P 3,537,513,191
Finished goods purchased	19.1	2,961,884,753	2,812,988,349
Costs of goods manufactured			
Raw and packaging materials, beginning	7	3,932,353,820	3,782,075,935
Net purchases	19.1	19,171,819,965	19,320,154,042
Raw and packaging materials, end	7	(6,468,278,907)	(5,767,459,672)
Raw materials used		16,635,894,878	17,334,770,305
Work-in-process, beginning	7	19,310,965,391	17,786,098,444
Direct labor		951,990,959	907,287,661
Manufacturing overhead:			
Depreciation and amortization	8	810,109,134	648,934,462
Labor		81,105,637	116,162,462
Fuel and lubricants		237,676,713	222,075,373
Outside services	19.6	211,313,585	277,226,686
Rentals	19.2	169,692,845	182,550,906
Communication, light and water		233,998,914	214,625,394
Repairs and Maintenance		204,930,239	216,075,669
Consumables and Supplies		116,117,495	88,238,360
Taxes and licenses		132,334,078	108,384,423
Insurance		34,468,939	32,685,948
Waste Disposal		42,756,307	72,516,798
Commission		111,922,740	108,293,383
Transportation		20,592,906	20,672,064
Gasoline and oil		7,959,056	6,007,618
Meals		10,412,004	5,336,906
Miscellaneous		92,115,189	141,030,138
Work-in-process, end	7	(19,940,030,749)	(19,856,251,084)
Finished goods, end	7	(6,287,309,123)	(6,088,199,253)
		P 21,079,346,082	P 18,895,024,203

17. OTHER OPERATING EXPENSES

	<u>Notes</u>	<u>For the Nine Months Ended</u>	
		<u>September 30, 2019</u> <u>(Unaudited)</u>	<u>September 30, 2018</u> <u>(Unaudited)</u>
Salaries and employee benefits	P	1,485,496,326	P 1,397,098,457
Advertising		2,040,271,629	1,704,789,111
Freight out		350,832,529	344,233,381
Professional fees and outside services		346,802,411	247,879,337
Taxes and licenses		197,950,672	87,707,263
Travel and transportation		329,782,611	288,067,147
Depreciation & amortization	8	197,033,175	188,886,762
Rentals	19.2	81,512,145	97,127,405
Other Services		198,562,480	122,414,708
Amortization of trademarks	9	1,211,543	1,836,544
Fuel and oil		72,997,679	68,801,447
Meals		30,346,503	35,166,561
Representation		240,140,653	151,583,941
Repairs and maintenance		82,991,519	66,816,364
Insurance		24,819,469	18,909,252
Consumables and supplies		37,010,253	40,849,913
Utilities		36,227,479	26,046,144
Others		124,995,927	144,335,506
	P	<u>5,878,985,003</u>	P <u>5,032,549,243</u>

Others include royalty fees, subscription and association dues, postal services and other incidental expenses under the ordinary course of business.

These expenses are classified in profit or loss in the interim consolidated statements of comprehensive income as follows:

		<u>For the Nine Months Ended</u>	
		<u>September 30, 2019</u> <u>(Unaudited)</u>	<u>September 30, 2018</u> <u>(Unaudited)</u>
Selling and distribution expenses	P	4,160,363,900	P 3,596,246,069
General and administrative expenses		1,718,621,103	1,436,303,174
	P	<u>5,878,985,003</u>	P <u>5,032,549,243</u>

18. TAXES

EMP and its Philippine subsidiaries are subject to the higher of regular corporate income tax (RCIT) which is at 30% of net taxable income or minimum corporate income tax (MCIT) which is at 2% of gross income, as defined under the Philippine tax regulations. They paid RCIT in the nine months period of 2019 and 2018 as RCIT was higher in those years, except for EMP and TEI in which MCIT was higher than RCIT.

EDI, AWGI and Progreen opt to claim OSD in computing its income tax due instead of itemized deductions.

EMP's foreign subsidiaries are subject to income and other taxes based on the enacted tax laws of the countries and/or jurisdictions where they operate.

19. RELATED PARTY TRANSACTIONS

The Group's related parties include the ultimate parent company, stockholders, officers and employees, and other related parties under common ownership as described below.

The summary of the Group's transactions with its related parties in September 30, 2019 and 2018 and the related outstanding balances as of September 30, 2019 and December 31, 2018 are shown in the next page.

	Notes	Amount of Transaction For the Nine Months Ended		Outstanding Receivable (Payable) as of	
		September 30, 2019	September 30, 2018	September 30, 2019	December 31, 2018
Ultimate Parent Company:					
Lease of properties	19.2(a)	7,260,000	6,600,000	-	-
Advances granted	6	1,174,643,637	-	2,317,555,880	1,142,912,243
Dividends paid			1,964,126,804		
Related Parties Under Common Ownership:					
Purchase of raw materials	19.1	2,701,111,081	2,615,153,835	(520,070,155)	(941,949,372)
Purchase of finished goods	19.1	18,518,815	16,417,558	(2,642,178)	(459,844)
Lease of properties	19.2(b)	25,393,398	25,730,739	(1,656,281)	(3,514,488)
Advances for land purchase	19.7			277,416,071	277,416,071
Sale of goods	19.3	164,365,646	84,442,482	237,796,690	190,335,724
Management Services	19.6	45,000,000	45,000,000	(82,500,000)	(76,500,000)
Refundable deposits		334,922	-	9,745,862	9,410,940
Stockholder -					
Advances paid (obtained)	19.5	-	-	(3,070,715)	(3,070,715)
Officers and Employees -					
Advances granted (payment)	19.4	(13,446,305)	(6,498,803)	27,316,078	40,762,383

The Group's outstanding receivables from and payables to related parties arising from the above transactions are unsecured, noninterest-bearing and payable on demand, unless otherwise stated. No impairment loss was recognized for the nine months ended September 30, 2019 and 2018 for related party receivables.

19.1 Purchase of Goods

The Group imports finished goods and raw materials such as alcohol, flavorings and other items through Andresons Global, Inc. (AGL), a related party under common ownership. The Group also imports raw materials from Alcoholera dela Mancha Vinicola, S.L., a wholly owned subsidiary of BLC, which is considered a related party under joint control. These transactions are payable within 30 days. The outstanding balances as of September 30, 2019 and December 31, 2018 are shown as part of Trade Payables under the Trade and Other Payables account in the interim consolidated statements of financial position (see Note 14).

19.2 Lease Agreements

(a) AGI

The Group leases the glass manufacturing plant located in Laguna from AGI. The amount of rental is mutually agreed annually between AGI and AWGI. Rentals amounting to P7.3 and P6.6 million for the nine months ended September 30, 2019 and 2018, respectively, were charged to operations under Cost of Goods Sold in the interim consolidated statements of comprehensive income (see Note 16). There was no outstanding liability from this transaction.

(b) Others

The Group also entered into lease contracts with Megaworld Corporation for the head office space of the Group. Total rental expense from this contract for the nine months ended September 30,

2019 and 2018 are presented as part of Rentals under the Selling and Distribution Expenses, General and Administrative Expenses, and Cost of Goods Sold accounts in the interim consolidated statements of comprehensive income (see Note 16 & 17). The outstanding liability from this transaction is shown as Trade payables under the Trade and Other Payables account in the interim consolidated statements of financial position (see Note 14). The refundable security deposits paid to the lessors are shown as part of Other Non-current Assets account in the consolidated statements of financial position (see Note 10).

19.3 Sale of Goods

The Group sold finished goods to some of its related parties. Goods are sold on the basis of the price lists in force and terms that would be available to non-related parties. The outstanding receivables from these transactions are generally noninterest-bearing, unsecured and settled through cash within three to six months. These receivables are presented as part of Trade receivables under the Trade and Other Receivables account in the interim consolidated statements of financial position (see Note 6).

19.4 Advances to Officers and Employees

In the normal course of business, the Group grants noninterest-bearing, unsecured, and payable on demand cash advances to certain officers and employees. The outstanding balance arising from these transactions is presented as Advances to officers and employees under the Trade and Other Receivables account in the interim consolidated statements of financial position (see Note 6).

The movements in the balance of Advances to Officers and Employees are as follows:

	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Balance at the beginning	P 40,762,383	P 37,636,599
Additions	-	43,771,298
Payments	(13,446,305)	(40,645,514)
Balance at the end	P 27,316,078	P 40,762,383

19.5 Advances to (from) Related Parties

Certain entities within the AGI Group and other related parties grant cash advances to (from) the Group for its working capital, investment and inventory purchases requirements. These advances are unsecured, noninterest-bearing and repayable upon demand in cash. These are presented as Advances from related parties under the Trade and Other Payables account (see Note 14).

The movements in the balance of Advances from related parties are as follows:

	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Balance at the beginning	P 3,070,715	P 328,070,715
Repayments, net of additions	-	(325,000,000)
Balance at the end	P 3,070,715	P 3,070,715

19.6 Management Services

Condis provides consultancy and advisory services in relation to the operation, management, development and maintenance of machineries in the distillery plants. Total management fees incurred are presented as part of Outside services under the Costs of Goods Sold account in the consolidated statements of comprehensive income (Note 16). The outstanding balance arising from these transactions is presented as part of Trade payables under the Trade and Other Payables account in the consolidated statements of financial position (see Note 14).

19.7 Purchase of Land

In 2016, the Group entered into a contract to purchase certain parcels of land located in Iloilo and Cebu from Megaworld Corporation, a related party under common ownership, for a total consideration of P206.0 million. The Group already made partial cash payments. The legal title and the risks and rewards of ownership over the parcels of land have not yet been transferred to the Group as of September 30, 2019; hence, the land was not yet recorded as an asset by the Group.

In 2014, the Group made payments to certain related party under common ownership for the acquisition of certain parcels of land. However, the planned acquisition was subsequently cancelled by both parties.

The total cash payments made by the Group are presented as part of Advances to Suppliers under Other Non-Current Assets account in the September 30, 2019 interim consolidated statement of financial position (see Note 6).

20. EQUITY

20.1 Treasury Shares

As of September 30, 2019, EMP has repurchased 359,222,800 shares for P2,602,992,167 pursuant to its ongoing repurchase program, which was first announced last May 15, 2017. On May 7, 2019, the BOD approved the extension of the Group's buyback program for 12 months ending May 16, 2020. The Group shall be authorized to repurchase up to P3 billion during the said 12-month extension period, for a total of about P5 billion from the start of the program.

Under the Corporation Code of the Philippines, a stock corporation can purchase or acquire its own shares provided that it has unrestricted retained earnings to cover the shares to be purchased or acquired.

20.2 Subsidiaries with Non-controlling Interest

The composition of NCI account is as follows:

	September 30, 2019	December 31, 2018
	(Unaudited)	(Audited)
DBLC	P 809,701,592	P 885,142,178
Boozylife	(1,934,053)	7,532,308
	<u>P 807,767,539</u>	<u>P 892,674,486</u>

21. EARNINGS PER SHARE

Earnings per share were computed as follows:

	For the Nine Months Ended	
	September 30, 2019 (Unaudited)	September 30, 2018 (Unaudited)
Consolidated net profit attributable to owners		
of parent company	P 5,270,742,409	P 5,134,430,909
Divided by weighted average number of outstanding common shares	<u>15,883,168,376</u>	<u>16,128,993,039</u>
	P <u>0.33</u>	P <u>0.32</u>

The basic and diluted earnings per share are the same because the dilutive effects of the potential common shares from the employee share options have no significant impact as they were only issued in November 2015. On the other hand, the potential common shares from the convertible ELS are considered to be antidilutive since their conversion to ordinary shares would increase earnings per share. Thus, number of issued and outstanding common shares presented above does not include the effect of the potential common shares from the employee share options and convertible ELS.

The Treasury shares under the ongoing repurchase program (see Note 20.1) do not form part of outstanding shares.

22. COMMITMENTS AND CONTINGENCIES

The Group entered into non-cancellable leases covering certain manufacturing plant facilities, storage tanks and office spaces. The leases are for periods ranging from one to 50 years which are renewable thereafter upon mutual agreement of both parties. There are also several warehouse lease agreements with lease period ranging from one to three years, which are renewable thereafter upon mutual agreement between the parties. The future minimum rentals payable under these operating leases as of September 30, 2019 and December 31, 2018 are as follows:

	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Within one year	P 30,915,443	P 30,874,380
After one year but not more than five years	<u>7,732,283</u>	<u>30,929,131</u>
	P <u>38,647,726</u>	P <u>61,803,511</u>

There are other commitments and contingent liabilities that arise in the normal course of the Group's operations which are not reflected in the consolidated financial statements. Management is of the opinion that losses, if any, from these commitments and contingencies will not have material effects on the Group's consolidated financial statements.

23. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks which result from its operating activities. The Group's risk management is coordinated with AGI, in close cooperation with the BOD appointed by AGI, and focuses on actively securing the Group's short-to-medium term cash flows by minimizing the exposure to financial markets.

There have been no significant changes in the Group's financial risk management objectives and policies during the period.

The Group does not engage in the trading of financial assets for speculative purposes nor does it write options. The most significant financial risks to which the Group is exposed to are described in the succeeding paragraphs.

23.1 Market Risk

The Group is exposed to market risk through its use of financial instruments and specifically to foreign currency risk, interest rate risk and certain other price risk which result from both its operating, investing and financing activities.

(a) Foreign Currency Risk

Most of the Group's transactions are carried out in Philippine pesos, US dollars, Euros, and UK pounds, which are the entities' functional currencies. Exposures to currency exchange rates arise from the Group's foreign currency-denominated transactions at each entity level. The Group has no significant exposure to other foreign currency exchange rates at each entity level, except for US dollars of EDI and foreign subsidiaries, since these other foreign currencies are not significant to the Group's consolidated financial statements. EDI has cash and cash equivalents in US dollars as of September 30, 2019 and December 31, 2018 while the foreign subsidiaries have cash and cash equivalents, receivables and payables in US dollars. To mitigate the Group's exposure to foreign currency risk, non-functional currency cash flows are being monitored.

Foreign currency-denominated financial assets and financial liabilities with exposure to foreign currency risk, translated into Philippine pesos at the closing rate, are as follows:

	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Financial assets	P 910,591,292	P 403,388,319
Financial liabilities	<u>(1,221,798,592)</u>	<u>(1,259,179,985)</u>
Net assets (liabilities)	<u>(P 311,207,300)</u>	<u>(P 855,791,666)</u>

The following table illustrates the sensitivity of the Group's profit before tax with respect to changes in Philippine pesos against U.S. dollar exchange rates. The percentage changes in rates have been determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months at a 68% confidence level.

	Reasonably possible change in rate	Effect in profit before tax	Effect in equity before tax
September 30, 2019	4.42%	<u>(P 13,755,363)</u>	<u>(P 9,628,754)</u>
December 31, 2018	3.81%	<u>(P 32,605,662)</u>	<u>(P 22,823,963)</u>

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions. Nonetheless, the analysis above is considered to be representative of the Group's foreign currency risk.

(b) Interest Rate Risk

As at September 30, 2019 and December 31, 2018, the Group is exposed to changes in market rates through its cash in banks and short-term placements which are generally subject to 30-day re-pricing intervals (see Note 5). Due to the short duration of short-term placements, management believes that interest rate sensitivity and its effect on the net results and equity are not significant. The Group's interest-bearing loans and borrowings are subject to fixed interest rates and are therefore

not subject to interest rate risk, except for certain loans that are based on Euro Interbank Offered Rate (EURIBOR). The EURIBOR, however, is currently at a negative rate or zero rate, and the Group does not see a material interest rate risk here in the short-term.

23.2 Credit Risk

Credit risk is the risk that a counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments arising from granting advances and selling goods to customers including related parties and placing deposits with banks.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporate this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties.

Generally, the maximum credit risk exposure of financial assets is the total carrying amount of the financial assets as shown in the interim consolidated statements of financial position or in the detailed analysis provided in the notes to the consolidated financial statements, as summarized in the following table.

	Notes	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Cash and cash equivalents	5	P 6,170,999,359	P 6,228,229,892
Trade and other receivables – net	6	13,357,917,502	15,671,386,210
Refundable security deposits	10	48,885,697	54,143,623
Property mortgage receivable	10	628,209,920	650,178,519
		P 20,206,012,478	P 22,603,938,244

The Group's management considers that all the above financial assets that are not impaired as at the end of reporting period under review are of good credit quality.

(a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible since the counterparties are reputable banks with high quality external credit ratings. Cash and cash equivalents include cash in banks and short-term placements in the Philippines which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

(b) Trade and Other Receivables

The Group applies the PFRS 9 simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables and other receivables. Based on application of ECL methodology on the trade receivables as at January 1, 2018 (upon adoption of PFRS 9), the allowance for impairment as of that date is deemed to be adequate; hence, no further credit losses were recognized.

On September 30, 2019 and on December 31, 2018, the Group identified certain trade receivables amounting to P5.2 million and P22.0 million respectively, to be fully impaired and for which additional allowance for impairment losses was recognized (see Note 6). Management believes that any additional expected credit losses from the application of the ECL methodology would not be material to the Group's financial statements.

For the advances to the parent company and refundable security deposits, the lifetime ECL rate is assessed at 0%, as there was no historical credit loss experience from the counterparties. The counterparties have low credit risk and strong financial position and sufficient liquidity to settle its obligations to the Group once they become due. With respect to property mortgage receivable, management assessed that these financial assets have low probability of default since the Company is also a lessee over the same property and can apply such receivable against future lease payments.

23.3 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring cash out flows due in day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 60-day projection. Long-term liquidity needs for a six-month and one-year period are identified monthly.

The contractual maturities of Trade and Other Payables (except for output VAT payable, and withholding tax payables and advances from suppliers under others) and Interest-bearing Loans reflect the gross cash flows, which approximate the carrying values of the liabilities at the end of each reporting period.

The maturity profile of the Group's financial liabilities as at September 30, 2019 and December 31, 2018 based on contractual undiscounted payments is as follows:

	<u>September 30, 2019 (Unaudited)</u>		
	<u>Within 6 Months</u>	<u>6 to 12 Months</u>	<u>1 to 5 Years</u>
Interest-bearing loans	P 1,341,085,059	P 5,352,287,791	P 27,075,888,943
Trade and other payables	13,110,643,195	-	-
Financial Liabilities at fair value	91,937,430		
ELS	-	-	5,402,665,931
	<u>P 14,543,665,684</u>	<u>P 5,352,287,791</u>	<u>P 32,478,554,874</u>
	<u>December 31, 2018 (Audited)</u>		
	<u>Within 6 Months</u>	<u>6-12 Months</u>	<u>1-5 Years</u>
Interest-bearing loans	P 803,943,284	P 5,442,212,646	P 29,077,281,127
Trade and other payables	12,834,686,243	-	-
FVTPL liability			
ELS	-	-	5,402,665,931
	<u>P 13,638,629,527</u>	<u>P 5,442,212,646</u>	<u>P 34,479,947,058</u>

The Group maintains cash to meet its liquidity requirements for up to seven-day periods. Excess cash funds are invested in short-term placements.

24. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

24.1 Carrying Amounts and Fair Values of Financial Assets and Financial Liabilities

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the interim consolidated statements of financial position are shown below.

	Notes	<u>September 30, 2019 (Unaudited)</u>		<u>December 31, 2018 (Audited)</u>	
		<u>Carrying Values</u>	<u>Fair Values</u>	<u>Carrying Values</u>	<u>Fair Values</u>
<i>Financial Assets</i>					
Financial assets at amortized cost:					
Cash and cash equivalents	5	P 6,170,999,359	P 6,170,999,359	P 6,228,229,892	P 6,228,229,892
Trade and other receivables	6	13,357,917,502	13,357,917,502	15,671,386,210	15,671,386,210
Refundable security deposits	10	48,885,697	48,885,697	54,143,623	54,143,623
Property mortgage receivable	10	628,209,920	628,209,920	650,178,519	650,178,519
		<u>P 20,206,012,478</u>	<u>P 20,206,012,478</u>	<u>P 22,603,938,244</u>	<u>P 22,603,938,244</u>
Financial assets at FVTPL		<u>P -</u>	<u>P -</u>	<u>P 1,208,707,500</u>	<u>P 1,208,707,500</u>
<i>Financial Liabilities</i>					
Financial liabilities at amortized cost:					
Interest -bearing loans	12	32,299,557,770	32,299,557,770	34,014,800,228	34,014,800,228
Trade and other payables	14	13,110,643,195	13,110,643,195	12,834,686,243	12,834,686,243
ELS	13	5,375,583,449	5,375,583,449	5,258,801,592	5,258,801,592
		<u>P 50,785,784,414</u>	<u>P 50,785,784,414</u>	<u>P 52,108,288,063</u>	<u>P 52,108,288,063</u>
Financial liabilities at FVTPL		<u>P 91,937,430</u>	<u>P 91,937,430</u>	<u>P 43,492,447</u>	<u>P 43,492,447</u>

A description of the Group's risk management objectives and policies for financial instruments is provided in Note 22.

24.2 Offsetting of Financial Assets and Financial Liabilities

Currently, the Group's other financial assets and financial liabilities are settled on a gross basis because there is no relevant offsetting arrangement on them as of September 30, 2019 and December 31, 2018. In subsequent reporting periods, each party to the financial instruments (particularly those involving related parties) may decide to enter into an offsetting arrangement in the event of default of the other party.

25. FAIR VALUE MEASUREMENT AND DISCLOSURES

25.1 Fair Value Hierarchy

In accordance with PFRS 13, *Fair Value Measurement*, the fair value of financial assets and liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- a) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- b) Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- c) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

25.2 Financial Instruments Measured at Fair Value

The Group's financial instruments measured at fair value pertain only to the Group's financial assets at FVTPL amounting to P1.2 billion as of December 31, 2018. Financial liabilities at FVTPL amounted to P91.9 million and P43.5 million as of September 30, 2019 and December 31, 2018. The fair values of derivative financial instruments that are not quoted in an active market are determined through valuation techniques using the net present value computation.

25.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The table that follows summarizes the fair value hierarchy of the Group's financial assets and financial liabilities which are not measured at fair value in the interim consolidated statement of financial position but for which fair value is disclosed.

	Level 1	Level 2	Level 3	Total
<i>Financial assets:</i>				
Cash and cash equivalents	P 6,170,999,359	P -	P -	P 6,170,999,359
Trade and other receivables	-	-	13,357,917,502	13,357,917,502
Property mortgage receivable			628,209,920	628,209,920
Refundable security deposits	<u>-</u>	<u>-</u>	<u>48,885,697</u>	<u>48,885,697</u>
	<u>P 6,170,999,359</u>	<u>P -</u>	<u>P 14,035,013,119</u>	<u>P 20,206,012,478</u>
<i>Financial liabilities:</i>				
Interest-bearing loans	P -	P -	32,299,557,770	P 32,299,557,770
Trade and other payables	-	-	13,110,643,195	13,110,643,195
ELS	<u>-</u>	<u>-</u>	<u>5,375,583,449</u>	<u>5,375,583,449</u>
	<u>P -</u>	<u>P -</u>	<u>P 50,785,784,414</u>	<u>P 50,785,784,414</u>

For financial assets with fair values included in Level 1, management considers that the carrying amounts of those short-term financial instruments approximate their fair values.

26. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Group monitors capital on the basis of the carrying amount of equity as presented in the face of the interim consolidated statements of financial position. Capital at the end of each reporting period is summarized as follows:

	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
Total liabilities	<u>P 54,801,521,758</u>	P 56,454,425,342
Total equity	<u>65,264,004,477</u>	<u>61,363,946,340</u>
Liabilities-to-equity ratio	<u>P 0.84 : 1.00</u>	<u>P 0.92 : 1.00</u>

The Group sets the amount of capital in proportion to its overall financing structure, i.e., equity and financial liabilities. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: **EMPERADOR INC.**

By:



DINA D.R. INTING

Chief Financial Officer,
Corporate Information Officer
& Duly Authorized Officer
(Principal Financial/Accounting Officer)
October 31, 2019